

The Northwestern Mutual Life Insurance Company — Milwaukee, WI

CREATING FINANCIAL SECURITY FOR A LOVED ONE WITH SPECIAL NEEDS

Northwestern Mutual is the marketing name for The Northwestern Mutual Life Insurance Company, Milwaukee, WI (NM) (life and disability insurance, annuities) and its subsidiaries.
29-5069-06 (Rev. 0315)



WHAT FINANCIAL CONCERNS DO YOU WORRY ABOUT MOST?



THREE KEY THINGS TO KEEP IN MIND

- 1 It's never too soon to start planning.
- 2 You can manage this process in phases.
- 3 You have support along the way.

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TODAY'S AGENDA

-  Building Your Team
-  Developing Your Special Needs Plan
 - Understand your current situation and your vision for the future.
 - Get the benefits your loved one may be entitled to.
 - Attempt to estimate the future cost of care.
 - Establish a special needs trust.

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BUILDING YOUR TEAM

SURROUND YOURSELF WITH A TEAM OF EXPERTS



FINANCIAL PROFESSIONAL



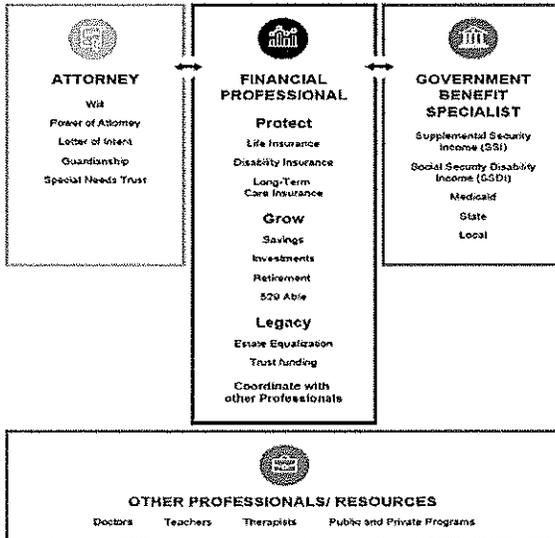
GOVERNMENT BENEFITS SPECIALIST



ATTORNEY
(experienced in special needs)

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SPECIAL PLANNING FOR SPECIAL FAMILIES





DEVELOPING YOUR SPECIAL NEEDS PLAN

UNDERSTAND YOUR CURRENT SITUATION AND YOUR VISION FOR THE FUTURE



- What are your savings and spending habits?
- What are your short-, medium- and long-term financial goals?
- What are your dreams for the future?



- What's your vision for his or her life?
- Where will he or she live?
- Who will provide the day-to-day care needed?
- What social activities will he or she participate in?

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DEVELOPING YOUR SPECIAL NEEDS PLAN

GET THE BENEFITS YOUR LOVED ONE MAY BE ENTITLED TO

➤ Social Security:
Disability income and survivor

➤ Public school services

➤ Veterans' benefits

➤ Medicaid: Health care and custodial home care

➤ Vocational services

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SCENARIO 1: SUPPLEMENTAL SECURITY INCOME

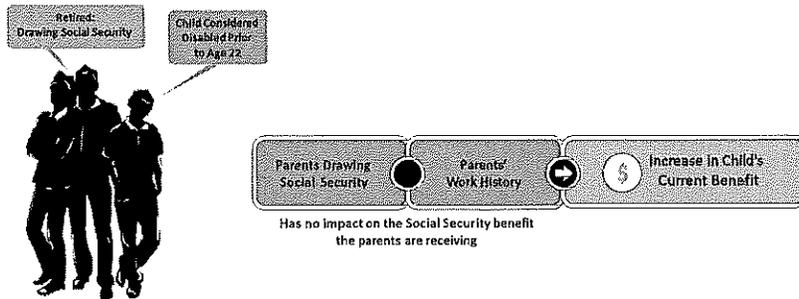


Must have little to no assets and a monthly income of \$900 or less to qualify for benefits at age 18

Age 18



SCENARIO 2: RETIREMENT SOCIAL SECURITY



IMPORTANT TAKEAWAY:

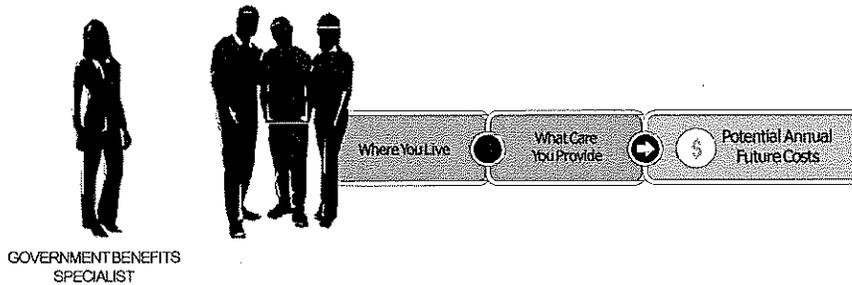
Your loved one may qualify for benefits today or at some point in the future.

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DEVELOPING YOUR SPECIAL NEEDS PLAN

ATTEMPT TO ESTIMATE FUTURE COSTS



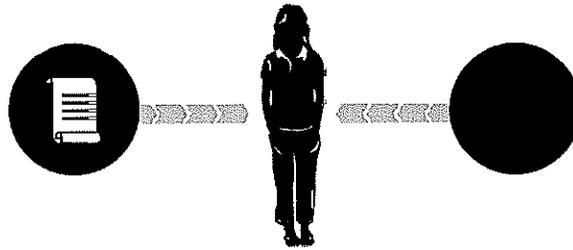
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DEVELOPING YOUR SPECIAL NEEDS PLAN

ESTABLISH AND FUND A SPECIAL NEEDS TRUST

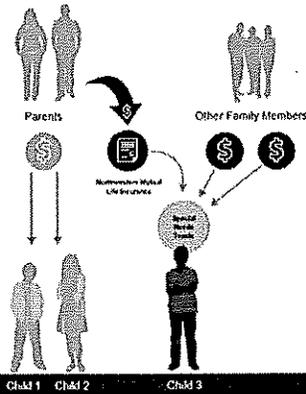
Provides funds to pay for supplemental needs that can enrich that individual's life while preserving access to valuable government benefits



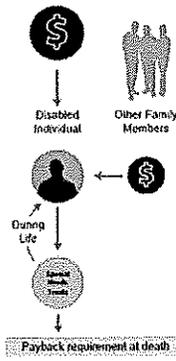
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WAYS TO FUND A SPECIAL NEEDS TRUST

THIRD PARTY TRUST



SELF-SETTLED TRUST



COMPARISON OF SPECIAL NEEDS TRUSTS

	Third-Party Trust	Self-Settled Trust
Assets funding the trust	Assets from anyone other than the beneficiary	Beneficiary's own assets
Established by	Anyone other than the beneficiary	The beneficiary, parent, grandparent, guardian or court
Age of beneficiary	Any age	Under 65
Can it be revocable?	Yes	No
Can it be testamentary?	Yes	No
Payback requirement?	No	Yes

THIRD TEAM MEMBER-ATTORNEY

WORK WITH AN ATTORNEY
EXPERIENCED IN SPECIAL NEEDS

Find an attorney that has
experience drafting special needs
trusts.



NAMING A TRUSTEE

WHEN WORKING WITH AN ATTORNEY TO NAME A TRUSTEE, CONSIDER THE FOLLOWING OPTIONS:



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A FEW FINAL CONSIDERATIONS:

IT'S CRITICAL FOR YOU TO PLAN FOR YOUR LOVED ONE WITH SPECIAL NEEDS

- Include your entire family.
- Your special needs plan needs to be a part of your overall financial plan, including retirement.

FIND AN ADVISOR WHO WILL HELP YOU:

- Identify your goals.
- Develop your personalized, comprehensive plan.
- Implement your strategies.
- Review your plan regularly.



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ABLE PLANS

DECEMBER 2014:

Congress authorized states to create a new tax-free savings account for individuals with special needs.

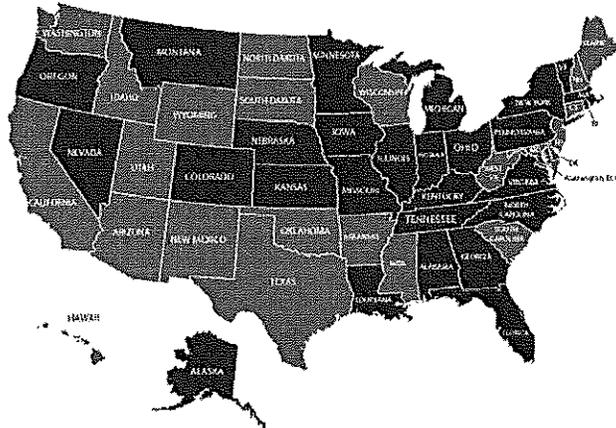
ABLE PLANS (ACHIEVING A BETTER LIFE EXPERIENCE):

- Can be set up without affecting Medicaid eligibility.
- If account balance is \$100,000 or less, it won't affect Supplemental Security income.

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Choose the ABLE program that's right for you!

Click on one of these states to get their program details. You can also use our tool that compares state programs.



<http://www.ablenrc.org/state-review>

RECAP

YOU NEED A TEAM

Three experts: financial professional, a government benefit specialist and an attorney

DEVELOP A SPECIAL NEEDS PLAN

- Understand your current situation and your vision for the future.
- Get the benefits your loved one may be entitled to.
- Attempt to estimate future cost of care.
- Establish and fund a special needs trust.

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KEY CONSIDERATIONS

WHEN SELECTING SOMEONE TO WORK WITH,
KEEP THIS IN MIND:

- ① Select a company that has the highest financial strength ratings awarded.
- ② Work with a company that'll be there when you need it.

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THANK YOU

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